

COMMERCIAL DISPUTE RESOLUTION

NAVIGATING YOUR BUSINESS
THROUGH CONFLICT



**“WE ARE COLLYER
BRISTOW - THE
LAW FIRM FOR
THOSE THAT VALUE
INDIVIDUALITY
CREATIVITY AND
COLLABORATION” .**

We are a long-established law firm providing high quality, individually tailored advice to a portfolio of international and domestic clients including businesses, wealthy individuals & families, and ambitious entrepreneurs.

Our clients choose Collyer Bristow because they, like us, appreciate individuality, creativity and collaboration. They recognise that their needs may be unique and more complex, or that in progressing with their legal issue they value a more engaged and personalised service from their lawyers. They recognise that the Collyer Bristow approach is one of building understanding, trust and relationships with clients; that we treat people as individuals and

not as numbers. Our clients enjoy engaging with our lawyers because we are humans, not computers, with personalities and distinctive qualities. They see the value in knowing that the lawyers they meet on Day One will be the same lawyers they engage with throughout.

Whatever the issue, with our clients we are in it together, sharing the same ambition and determination and working together to deliver the best solutions to move them forward. This is why clients choose Collyer Bristow. Not just for the breadth and quality of our legal services, but for the individuality, creativity and collaboration we celebrate in every client and bring to every instruction.

OUR SERVICES

RESOLVING DISPUTES SWIFTLY AND EFFECTIVELY.

Conflicts are an unfortunate yet inevitable part of commercial life which must be dealt with swiftly and effectively. We work with clients across a vast range of industries supporting them through the full range of disputes. We provide dynamic and tailored strategies to get them back on track and focused on the day-to-day activities required for success.

With an in depth understanding of our client's businesses and the key industries they operate in, our creative strategists provide innovative solutions to even the most complex of claims.



**“TECHNICALLY EXCELLENT AND
GOOD VALUE-FOR-MONEY”**

LEGAL 500, LEGAL DIRECTORY

COMMERCIAL DISPUTES

INNOVATIVE SOLUTIONS ALIGNING WITH YOUR COMMERCIAL STRATEGY.

When it comes to commercial relationships, it is inevitable that disagreements will occur from time to time, even when you own or are responsible for the running of a well operating, cohesive business. Disputes are inherently stressful and it is vital to resolve them swiftly so you can get back to focusing on the core day-to-day activities required for commercial success. To support you in navigating these conflicts, you should work with a legal team with the expertise to provide you with innovative strategies which fulfil your objectives and align with your business interests.

Our Commercial disputes team advises organisations across a wide variety of industries on the full range of commercial disputes. We work with you closely, becoming experts in your industry and gaining a full awareness of the intricacies of your business and its activities. We will then use this knowledge to provide you with carefully tailored, dynamic solutions which fit into your wider commercial strategy and deliver results.

We pride ourselves on being a team of creative strategists with the expertise to undertake

extremely high value and complex claims, which often involve an international element, in a proactive and cost-effective manner. Crucially we have strong relationships with litigation funders, an important new facet of the litigation landscape. This puts us in the unique position where, once we have helped clients find the right funding, we can move forward in tandem with the funders to achieve the best possible outcome for your business.

We advise on:

- Breach of contract
- Company disputes including M&A and warranty claims
- Partnership disputes and Shareholder/ Boardroom disputes
- Disputes arising from breach of directors' duties
- Agency disputes
- Professional negligence claims
- Civil fraud
- Trade disputes
- Product liability disputes

ARBITRATION

CONFLICT RESOLUTION IN A CLIENT ORIENTATED, COST-EFFECTIVE MANNER.

Arbitration can be an extremely valuable alternative option for resolving complex disputes, particularly when confidentiality is key. If you are proceeding with arbitration, you should work alongside expert advisers with extensive knowledge of the workings of the arbitral process who will apply their technical expertise and strategic insight to achieve the best possible result.

Our Arbitration team acts for both corporate clients and high net worth individuals in high value international and domestic arbitration matters, including the enforcement or the setting aside of arbitral awards. We understand and have substantial experience of the key sectors in which our clients operate including energy, financial services, aviation, insurance, manufacturing,

telecoms and technology. Whether you are the claimant or the respondent, we will gain a thorough understanding of the intricacies of your situation and work with you to develop a tailored and innovative arbitration strategy which is cost-effective and aligns with the characteristics of you and your business.

We have experience acting for claimants and respondents in claims under the following rules: London Court of International Arbitration (LCIA), International Chamber of Commerce (ICC), Swiss Chamber of Commerce Rules of International Arbitration (SCIA), Arbitral Institute of the Stockholm Chamber of Commerce (SCC) and the Singapore International Arbitration Centre (SIAC).

“TACTICALLY VERY ASTUTE”

LEGAL 500, LEGAL DIRECTORY



Commodities	
Gold AU\$00	\$1146.06 (4748) -0.94 (-0.08pc)
Brent Crude AU\$00	\$52.14 (November) -0.34 (-1.05pc)

News
Long haul for Tesco
Company halts sales spiral but profits fall

new global crisis, warns IMF
The report called on the US Federal Reserve to hold off on its first interest rate rise for several years and for the authorities to be more cautious in Japan to avoid a global crisis, warns IMF

BANKING & FINANCIAL DISPUTES

CREATIVE PROBLEM SOLVERS FOR COMPLEX FINANCIAL CLAIMS.

Although it occurred over a decade ago, the economic world is still feeling the ripple effects of the 2008 financial crisis today. Whilst the climate has stabilised, the resulting rigorous scrutiny of financial institutions and now the added pressure of Brexit uncertainty have undoubtedly contributed to a rising number of disputes. Pursuing a claim can be stressful and overwhelming. You need a team with the knowledge and expertise to guide you swiftly through the process, providing you with innovative and commercially focused solutions to achieve the best possible outcome for your business.

Our Banking & financial disputes team works with entities interacting with banks and other large financial institutions, predominantly as claimants, in disputes over benchmark manipulation, investments, structured finance, derivatives, loans, guarantees and other forms

of security. Our clients include UK and offshore companies, financial institutions, hedge funds, finance industry professionals and high net worth investors. Distinctively, we are a “conflict of interest free” team which means we can take on claims against any of the major banks or financial institutions.

Our team is made up of creative problems solvers with particular expertise in pursuing high value and complex claims which often involve an international element. We integrate with your team, working with you closely to gain a thorough understanding of the specifics of your business so we can devise a uniquely tailored strategy which aligns with your wider commercial interests. We pride ourselves on our commitment to finding new and better ways to help our clients resolve their disputes and move their businesses forward.

A close-up photograph of a person's hands and forearms, wearing a red, blue, and white plaid shirt. The person is gesturing with their hands, palms facing up, as if in a meeting or presentation. In the background, another person in a grey suit is visible, also gesturing. The setting appears to be a professional office or conference room. The text is overlaid on a white rectangular box in the upper right quadrant.

**“TENACIOUS IN ACHIEVING THE
BEST RESULTS FOR CLIENTS”**

LEGAL 500, LEGAL DIRECTORY

INTELLECTUAL PROPERTY DISPUTES

DEFENDING AND PROTECTING YOUR KEY ASSET.

Intellectual property runs like a vein through everything a business does and a clear strategy for the protection of this significant asset is crucial to success. When issues emerge, be they allegations that your business is infringing another company's IP rights or a competitor is infringing your rights, you must take speedy and decisive action. You need advisers who can provide you with pragmatic, business-focused strategic advice which will support you in maintaining the competitive advantage of these critical assets to ensure that you stay ahead of the game.

Our Intellectual property team advises businesses across a wide variety of industries on resolving disputes related to all intellectual property rights, including copyright, trade marks, design rights, patents, database rights and anti-counterfeiting and customs measures. We work with you closely in building a clear

understanding of the intricacies of your business and the industry you operate in. We can then provide you with tailored, practical, and innovative solutions which defend or enforce your rights and align with your wider commercial strategy. We pride ourselves on developing lasting working relationships with our clients, often protecting their intellectual property rights through the entire lifecycle of the business.

Our team has the expertise to conduct disputes through the courts in the UK and EU. We have a distinguished track record of successfully managing disputes in both IPEC (Intellectual Property Enterprise Court) and the High Court. We can also assist with alternative dispute resolution including mediation, expert determination, or arbitration. We are at all times focussed on achieving a solution that will enable you to continue with your business as quickly and on the best achievable terms possible.

REAL ESTATE DISPUTES

CONFLICT RESOLUTION WITH A COMMERCIAL MINDSET.


Conflicts are an inevitable aspect of commercial life and are at times, unfortunately, unavoidable. When it comes to real estate disputes, these can relate to your real estate investments, your business premises or development projects. Disputes can be a drain on time, money and resources and should be dealt with swiftly in a way that makes the most commercial sense. You should work with a legal team which takes a proactive and creative approach to managing your real estate assets and protecting those assets.

Our Real estate disputes team work closely with property owners, investors, developers, funders and both landlords and tenants, supporting them with their day-to-day legal requirements and their more complex issues. We integrate with you or your team, gaining an in-depth knowledge of your business so we can provide uniquely tailored advice which delivers results. When a dispute arises, wherever possible, we strive to achieve an early resolution. However, when resolution is not possible, we work with you to develop a pragmatic strategy which will align with your commercial interests and achieve the best possible outcome. Our team has the expertise to make sense of and resolve extremely complex disputes.

We are familiar with all forums for real estate disputes ranging from early enteral evaluation, mediation, arbitrations, and the court and tribunal systems.

We advise on:

- Service charge disputes
- Breaches of contract
- Commercial, residential and mixed-use schemes
- Development disputes
- Dilapidations claims
- Insolvencies
- Landlord and Tenant issues including rent arrears, covenant enforcement, forfeiture and business lease renewals
- All forms of leasehold enfranchisement applications
- Planning
- Party wall disputes
- Possession of land claims
- Professional negligence in real estate issues
- Rights of light claims



**“HIGHLY COMPETENT,
COMMERCIAL AND PRACTICAL”**

LEGAL 500, LEGAL DIRECTORY

CORPORATE RECOVERY, RESTRUCTURING & INSOLVENCY

WORKING TOGETHER TO PROTECT YOUR INTERESTS.

The coronavirus outbreak is causing unprecedented disruption to businesses. We are in uncharted territory for our society and our economy. Even with government support there is mounting financial pressure on businesses as they contend with this unprecedented uncertainty. The retail world has clearly been significantly impacted, with CVAs becoming increasingly prevalent. Dealing with circumstances related to financial distress can be extremely difficult from a business and personal perspective be you a debtor or a creditor.

Whether you are looking to restructure your current operations or seeking guidance on insolvency, you need to work closely with a team to devise an innovative strategy which will protect your interests and maximise the economic outcome of your situation. Whilst we cannot predict or control outside events, we can help you plan how best to protect your businesses and any personal liability you could face.

Our Corporate recovery & restructuring team works with financial institutions, insolvency funders, private equity houses and turnaround professionals, insolvency practitioners and businesses and individuals across a range of different industries. We have substantial experience working with Boards to guide them through difficult trading periods. We work with cash flows to deal with creditors in the best way for all, including negotiation and drafting appropriate standstills. We also work for office holders and litigation funders, always striving to maximise returns for creditors.

We fully integrate with your team, building up a thorough understanding of your business and your commercial position. We will then guide you through the potential opportunities and risks and work collaboratively with you to develop a pragmatic and commercially focused strategy tailored to your business. Our team is constantly striving to find new and more effective solutions for our clients and is committed to delivering the best possible results.

EMPLOYMENT LAW FOR EMPLOYERS

PRAGMATIC ADVICE TO MOVE YOUR BUSINESS FORWARD.

Your workforce is the essence of your business and needs to be effective. The challenge can come from the fact that employment law is dynamic and rapidly evolving with a constant stream of new rules and regulations. As the employer, you want to be in a good place for recruiting and retaining employees as well as dismissing them fairly should the need arise.

Our Employment team has the expertise and experience to help you navigate and adapt to the changing landscape and provide innovative solutions. We work closely with many types of clients including large companies, SMEs, owner-managed businesses and start-ups across a wide

range of sectors providing advice on a variety of issues, whether they are HR related, strategic, complex or contentious.

We get to know your business, working practices, culture and commercial objectives. This enables us to provide tailored and pragmatic advice to help your organisation move forward and minimise HR headaches and disruption. Where possible we promote the early resolution of employment disputes but, when this cannot be achieved, we guide you through the litigation process with a commitment to delivering the best possible result for your business.

**MORE
ABOUT
COLLYER
BRISTOW**

INTERNATIONAL

Collyer Bristow is a highly internationally focused firm. We work with clients based in countries all over the world. However, as a firm we maintain a particular focus upon; have a cultural awareness and language expertise in; and have built considerable professional contacts in Italy, USA, Channel Islands, and Switzerland.

Our Swiss office enables us to service our corporate and high-net-worth private clients in the region and maintain valuable links with local advisers.

We are an active member of World Link for Law, a leading network of international law firms which allows us to source and collaborate with high quality international legal providers in the jurisdictions that our clients require.

CORPORATE SOCIAL RESPONSIBILITY

As a firm, we believe that we have a clear obligation and responsibility to serve the wider community's needs. By doing so we fulfil the core values of our organisation and offer staff a sense of involvement and engagement with the community.

Each year we support our Charity of the Year, voted on by the firm, through volunteering, participating in challenge events and fundraising within the office.

We have established a professional network called HigHer which elevates women and champions equality in the workplace.

A number of our lawyers provide free legal advice to members of the community who would otherwise be without legal assistance through local law centres, evening clinics and the Citizens Advice Bureau.

DIVERSITY AND INCLUSION

We place great value on all of our employees. We celebrate diversity and respect the unique and distinctive qualities of our colleagues. We strongly believe that everyone has the right to enjoy an inclusive working environment which encourages professional and personal development free from discrimination or harassment. Our Diversity and Inclusion policy details the firm's approach to equal opportunities and covers discrimination, harassment/bullying and victimisation.

FOR MORE INFORMATION PLEASE CONTACT



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